



SUMMER SPIFFS

EARN UP TO 5X



FREE PHONES

One Polycom VVX 350 or VVX 450 and 1X SPIFF

One Polycom VVX 350 or VVX 450 phone rental per seat. Applies to all standard and pro seats. **Discounted orders on seats do not qualify.**

5X SPIFF

With Standard Seats

On b-hive Standard or Pro Seats at standard rates. Includes Call Center and Premium Services.

No minimum to qualify.

4X SPIFF

With Flexible Pricing

On b-hive Standard or Pro Seats. Includes Call Center and Premium Services. **No minimum to qualify.**

3X SPIFF

on SIP Orders

Applies to SIP packages only (i.e., DIDs, usage do not qualify). **Five trunk minimum.**

Terms and Conditions

- Discounts on a la carte features do not impact the 5X SPIFF.
- Nonstandard requests may require SPIFF approval.
- Services must be contracted on a 3-year term.
- For new customer orders or new location orders for existing customers.
- SPIFF applies to add orders within 30 calendar days of the initial billing on the new order or new location and will be paid at the SPIFF multiplier earned at the time of the original order.
- The free phone rental is for the duration of the customer relationship.
- Under the call path pricing model, the ratio must be no more than 3 seats per 1 call path.
- Metered Seats, Hardware, Usage, Toll-Free packages, toll free numbers and DIDS do not qualify for SPIFF.
- Canceled or disconnected orders during the life of the original term will result in a SPIFF chargeback.
- SPIFF will be paid within the first commission cycle following customer billing
- To qualify, all sales must be customer signed, submitted, and recorded in Broadvoice systems on or before September 30, 2020.

