

Quantum[®] ALLIANCE

QUANTUM IS POSITIONED AS YOUR STRATEGIC TECHNOLOGY PARTNER FOR THE ENTIRE DATA LIFECYCLE!

A COMPREHENSIVE LINE-UP OF SOLUTIONS FOR YOUR DATA...

- Intelligent multi-tiered storage solutions with primary & object storage, private or public cloud & tape
- Data protection across multiple sites, including physical, virtual, and cloud environments
- Data identification and classification
- High-speed access to shared data
- On-demand access to archived data
- High-performance NVMe & hybrid-flash storage
- Video surveillance and ruggedized mobile solutions

NEW

Including multiple Veeam Ready solutions, as well as New Certified Architectures with Cohesity, Splunk, and more!

WITH PROVEN USE CASES FOR A VARIETY OF MARKETS...

- Media & Entertainment
- Higher Education
- Federal Government
- Law Enforcement
- Science & Research
- Ad & Creative Agencies
- Manufacturing
- Retail
- Transportation
- Hyperscale Solutions
- Private Cloud-as-a-Service
- Video Surveillance & ADAS



PLUS AN AWARD-WINNING CHANNEL PROGRAM...

Quantum Alliance is a CRN 5-Star winning program, designed to help partners like you grow your business. We are dedicated to working with partners who share our goal of solving customers' toughest challenges with our industry-leading tiered storage portfolio.

THAT INCREASES PROFITABILITY FOR YOUR BUSINESS!

- Enhanced Margins, New Rebates
- New Business Opportunity Incentives
- Co-Branded Marketing & MDF Opportunities
- A Culture Built on Customer Success
- Sales & Technical Certification Paths

HOW WE ACHIEVE SUCCESS TOGETHER!

Our channel-focused business model means our partners and distributors are the key to our success, and you can depend on us to support your efforts every step of the way. We make it easy to leverage our experience, award-winning products, and reputation for channel loyalty.

The highly rated Quantum Alliance Partner Program enables you to find the right opportunities, close them quickly, and of course, make money!

>> Visit Alliance.Quantum.com to get started!

Quantum[®]

www.quantum.com