

## Neat fast facts.

- Founded in 2019
- Worldwide HQ in Oslo, Norway with offices in Amsterdam, Japan, Singapore, UK & US
- Worldwide network of partners
- 16,000+ customers in 100+ countries have deployed 380,000+ Neat devices



## Elevator pitches.

- Neat is purpose-designed for Microsoft Teams and Zoom, with optional modes for BYOD and Neat App Hub.
- Neat devices address all types of meeting spaces throughout modern workspaces, people's homes and other premises.
- Neat maximizes the creativity, productivity and culture of distributed teams.
- Neat features simple, elegant, all-in-one devices that are easy to install, set up, use and remotely administer.
- Neat eliminates the need for a dedicated PC/tablet and messy cables in the room.
- AI-powered camera auto-frames individuals and follows as they shift, stand up or move about the room.
- Powerful mics and speakers eliminate background noise and allow all participants to hear and be heard.
- Neat turns meetings into cinematic productions that encourage freedom of movement and truly organic conversation. This positively impacts the wellbeing, motivation and productivity of your people.

## Qualifying questions.

- Do you offer hybrid (a mix of in-office and remote) work as an option for your employees?
- What are you currently using for your video conferencing needs?
- What kind of physical meeting spaces do you have? Do your rooms have video meeting hardware?
- How many meeting spaces do you have? Do you have multiple locations?
- Do your remote/hybrid workers sometimes struggle to clearly see or hear the active speaker?
- How are you scheduling meeting rooms and assigning workspaces when workers are in office?
- Do you currently monitor room utilization and user satisfaction?
- Do you know the benefits of all-in-one meeting devices?
- Would your IT team benefit by managing your video devices remotely?
- Can I schedule a demo for you and your colleagues with Neat?



# Sales Acceleration Guide for Partners



## Neat Bar Generation 2

Delivers extraordinary audio and video quality in an all-new, elegant, streamlined design for meeting spaces supporting up to 10 people. It builds on our unwavering commitment to providing simple, powerful, clutter-free video devices.



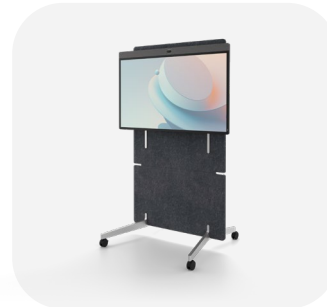
## Neat Board Pro

An elegant, cutting-edge, all-in-one 65" touchscreen video device for medium to large spaces. It has far-reaching audio and video capabilities and includes all the essentials to quickly get you up and running for immersive collaboration.



## Neat Bar

Neat Bar is a simple, compact, capable meeting room device that provides all the essentials for high-quality video meetings. It works brilliantly for focus or huddle spaces.



## Neat Board 50

A sleek, powerful device designed for greater flexibility throughout your office spaces. The 50-inch touchscreen system, paired with an adaptive stand or wall mount, allows anyone to adjust the screen up or down for optimal viewing.



## Neat Bar Pro

Offers outstanding audio and video with our most advanced technology. It provides equitable meeting experiences inside larger rooms, supporting up to three large screens, enabling you to see people and content more clearly.



## Neat Center

A companion device that extends the power of other Neat devices and Neat Symmetry to ensure remote meeting attendees enjoy a consistently closer, clearer face-on audio-visual perspective of everyone in the room.



## Neat Pad

A slimline touchscreen device for starting and controlling your meeting or checking room availability to book and reserve workspaces. Neat Pad pairs with Neat Bar 2 and Neat Bar Pro to complete your meeting room experience.



## Neat Frame

A unique portrait-oriented touchscreen device ideal for your home office, company's huddle spaces, or hotdesking areas. Provides a convenient way to meet with its superb, eye-level camera and high-quality audio and video.

## Neat Pulse

Neat Pulse is Neat's full-service offering that gives you complete control of your device deployment, premium support care and extended warranty coverage.

## Neat App Hub

Neat App Hub revolutionizes your workflow, allowing you to select, deploy and manage applications across all your Neat devices from a single dashboard. Powered by Neat Pulse.

## Neat Symmetry

Presents everyone equally up-close on screen, individually framing each in-room participant, instinctively following them as if they have their own camera person.

## Neat Boundary

Removes and blocks out any unwanted background images, assuring the camera focuses only on those in the meeting. Ideal for meeting rooms with glass walls, open plan spaces and homes.