



# Sell Communication & Safety in One Powerful Platform

Quicklert is an all-in-one platform for communication, safety, and compliance. It brings together fully integrated:

- › Video
- › Emergency notification
- › Intercom
- › Video surveillance
- › PA system
- › Access control
- › Digital signage
- › Environmental sensors

Through its integration with Sangoma's UC offerings (on-prem, hybrid, and cloud), Quicklert enables emergency (911) call notifications, internal panic and help buttons, as well as sending and receiving of paging and announcements directly from a Sangoma phone. With this platform, you will align closely with customer needs, gain a competitive edge, close bigger deals, and build long-term recurring revenue.



**Powered by:**



## Where You Win



### Education

Help schools replace expensive systems like PA systems, intercoms, bells and clocks while improving safety—funded by state or federal grants.



### Healthcare

Enhance safety for patients and staff, streamline nurses' daily routines, reduce costs, and improve patient satisfaction through unified solutions.



### Government & Corporate Customers

Simplify operations and help control costs by consolidating systems and contracts and create safer workplaces for employees.



## Sales Strategies

- › Tap into compliance and grant-funded projects that close faster, bringing new budget to cost-constrained customers
- › Consolidate multiple contracts (PA, intercom, bells, clocks, emergency notifications) with a single contract, simplifying operations and saving budgets
- › Optimize operations with customized solutions that directly address challenges with better performance and lower total-cost-of-ownership for your customers



## Revenue Opportunities for You

- › **Margins:** Compliance funding and consolidation savings increase deal profitability
- › **Recurring revenue:** Upsell Sangoma's UC (prem, hybrid, & cloud), contact center, SIP trunking, and MSP services
- › **New accounts:** Enter new markets drawing upon safety and compliance funding



## Value You Deliver to Your Customers

- › One platform for all communications delivers significant cost savings
- › Meet compliance objectives without multiple systems
- › Improved safety, response, and employee confidence
- › Future-proofed technology with maximum uptime performance and simplified management

**Contact your Sangoma Channel Manager for Quicklert training and sales tools.**