Versa Price Book

Versa SASE

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Versa SASE Portfolio

Versa Secure Private Access

Versa Secure Private Access is the Zero Touch Network Access (ZTNA) offering from Versa Networks.

Versa Secure Private Access (VSPA) (known earlier as VSA) service allows our customers to access cloud hosted or internal resources of their corporate network without using CPE devices.

Versa Secure Private Access (VSPA) uses IPSec/GRE or SD-WAN overlay tunnels to secure and encrypt the traffic between employee end-user devices such as Windows, MAC OS, IOS etc to Versa Cloud Gateways (VCG). IPSec tunnels are originated by Versa Client running on these end-user devices. VSPA's IPSec tunnels provide the needed encryption and security functions across Internet or shared network infrastructure with market leading perfect forward secrecy and other characteristics. VCG provides ability to authenticate end users, apply Traffic Management, and Security Policies for the traffic tunneled from end device.

VSPA also provides the following features to our customers:

- Application Segmentation to restrict access to applications
- Enterprise-grade authentication with Multi-Factor Authentication (MFA)
- SDWAN-Lite to the end user device:
    - Intelligent, performance-based gateway selection
    - Performance Aware Traffic Engineering

The VSPA solution is a Zero Trust Network Architecture (ZTNA) built on the Secure Access Service Edge (SASE) framework: Integrating the Security, Identity management cloud and SD-WAN into a simple, hassle-free service provides private secure access to enterprise resources while:

- Extending perimeter protection to the end-user device
- Delivering an always-on application experience
- providing highly scalable and extensible to allow users to work from anywhere

Versa licenses the VSPA service on per authorized user (ie: username) basis. An enterprise buying this service should buy licenses for each user authorized to use this service.

VSPA license is sold based on feature tiers and with banks of user capacity.

VSPA Service Tiers

VSPA as a Service is offered in two tiers: Essential and Professional.

Essential

VSPA Essential provides all the essential functions such as the Versa Secure Access Client, Enterprise Authentication, Security functions (SFW, DOS Protection and App Firewall) etc. The customer is limited to configuring up to 10 Application Firewall policies.

Professional

VSPA Professional Tier provides most flexibility to the customer. In addition to all the features of Essential Tier, customers can create unlimited number of Application Firewall policies, Analytics data can be streamed externally.

Versa Secure Private Access (VSPA) Features	Essential	Professional
SASE Client for Windows 10, Windows 11, MAC OS, Android, Chrome OS, IOS, Linux SASE client provides secure connectivity from end-user device to Versa cloud gateways.	√	√
Intelligent Gateway Selection The SASE Client automatically chooses the nearest and healthiest gateway based on proximity to the gateways, Load (CPU, Memory etc	√	√
Authentication with Enterprise authentication server Integration with LDAP/Active Directory, SAML based SSO, MFA support with Microsoft Authenticator, Google Authenticator, Duo	√	√
S2S tunnels to Enterprise DC	√	√
Perfect Forward Secrecy and Top of the Line Enterprise Class Encryption	√	√
Network Obfuscation Network topology hiding	√	√
Built in Security (SFW, DOS Protection)	√	√
Application, Network and User visibility	√	√
ISP and Connection Performance Visibility Provide network performance analytics (including ISP, Regionetc	√	√
Service Reliance (Cold Standby)	√	√
App Whitelisted per User (10 Applications) Upto 10 Applications can be controlled per tenant	√	√
App Whitelisting for unlimited apps		√
Redundant Gateway on Hot Stand-by		√
Encrypted and Unencrypted tunnels to Gateway		√
App based Traffic Steering		√
Active-Active connections to multiple gateway		√
Streaming to 3rd party analytics server		√

VSPA User Capacity Banks

VSPA offering is sold on a per authorized user (ie: username) basis. Each authorized user requires a license and provides access to all the gateways allocated to the customer. (Also, see Bandwidth Surcharge section).

Per user price of the service is dependent on the number of licenses bought by the customer. The minimum number of users in standard mode is 50. For example, when a customer with 900 users subscribes to the service, the customer would have to buy 900 licenses of the user tier 750 to 999. For customers with less than 50 users, Versa offers a flat fee-based SKU.

Please refer to the user tiers in the Pricing Summary table below.

Pricing Summary

Versa Secure Private Access pricing	Flat fee	Subscription per Authorized User								
Tier code		T1	T2	T3	T4	T5	T6	T7	T8	T9
1 Year Per Authorized User	Upto 49	50 and above	100 and above	250 and above	500 and above	750 and above	1000 and above	2000 and above	5000 and above	10000 and above
VSPA Essential Standard	$3,200	$72.00	$54.00	$48.00	$39.00	$38.00	$36.00	$33.00	$31.50	$30.00
VSPA Professional Standard	$5,800	$144.00	$114.00	$96.00	$78.00	$75.00	$72.00	$67.50	$64.00	$62.00
3 Year Per Authorized User	Upto 49	50 and above	100 and above	250 and above	500 and above	750 and above	1000 and above	2000 and above	5000 and above	10000 and above
VSPA Essential Standard	$9,600	$216.00	$162.00	$144.00	$117.00	$113.50	$108.00	$99.00	$94.00	$90.00
VSPA Professional Standard	$17,400	$432.00	$342.00	$288.00	$234.00	$225.00	$216.00	$202.00	$191.00	$185.50
5 Year Per Authorized User	Upto 49	50 and above	100 and above	250 and above	500 and above	750 and above	1000 and above	2000 and above	5000 and above	10000 and above
VSPA Essential Standard	$16,000	$360.00	$270.00	$240.00	$195.00	$190.00	$180.00	$165.00	$160.00	$150.00
VSPA Professional Standard	$29,000	$720.00	$570.00	$480.00	$390.00	$375.00	$360.00	$340.00	$320.00	$310.00

Example

Let's take an example. Say a customer has 9000 employees, the IT administrator should purchase Tier-8 of Versa Secure Private Access SKU capacity to allocate VSPA license for each employee. Hence customer needs to purchase 9000 licenses of Tier 8 as shown below.

Qty	Versa SW Components	Description	List Price	Discount	Net Price	Annual SW Total
9000	CLDSVC-PROF-VSA-T8-3YR	Versa SPA Professional cloud service 1 authorized user 3YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	$191.00	20%	$153	$1,375,200

Annual Subscription SW Total
$1,375,200.00

As shown in the above example, the Versa Secure Private Access SKU consists of:

- Versa Secure Private Access Tier represented by CLDSVC-PROF. Here CLDSVC-PROF stands for Cloud Service and tier is Professional tier.
- User Tier represented by "-T8". T5 tier is for customers with 5000 and above users.
- License Period represented by final -3YR. 1 Year, 3 Year and 5 Year options are available.

Versa Secure Internet Access

Versa's cloud-managed, cloud-delivered Secure Internet Access (VSIA) offering is the name of Versa's fully comprehensive set of, what some others call as Next Gen Secure Web Gateway technologies provided in the form of a service.

VSIA offering helps secure Enterprise sites, home offices, or traveling users access Internet and SaaS applications without compromising security and user experience.

With VSIA customers benefit from comprehensive security suite of features offered in the form of cloud delivered service, w/out any concern on maintenance, upkeeping or running these functions on premises:

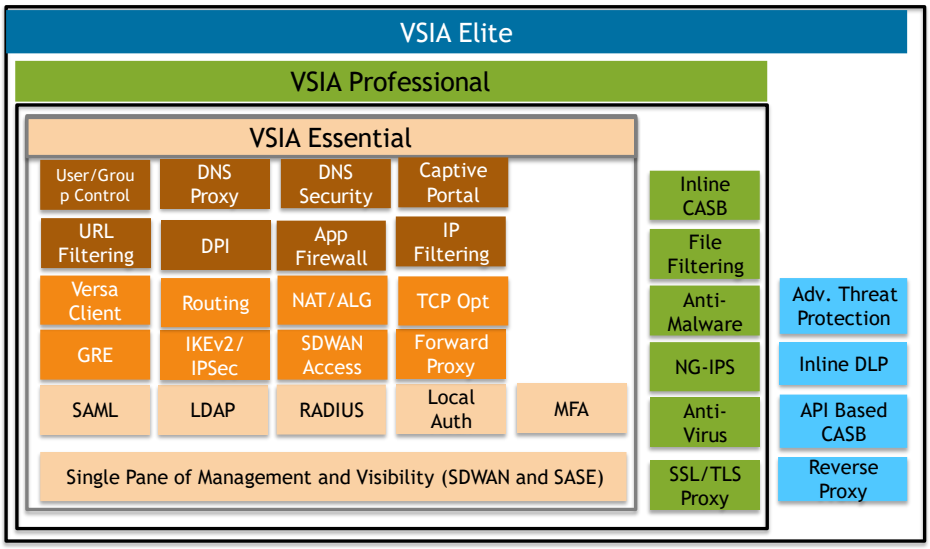
- SDWAN connectivity from the Enterprise locations (branches, DC, Public Cloud VPC/VNET) to Versa Cloud Gateways
- Enterprise-grade device and user authentication with Multi-Factor Authentication (MFA). User, Group, and Device level access control and policies

- Identification of thousands of applications by techniques like DPI, URL, protocol and port numbers, destination IP addresses and more, together with comprehensive policy-based control
- Stateful Firewall, DOS Protection, CGNAT with ALG support
- Web filtering to prevent traffic from going to undesired, out of compliance, illegal, or virus or malware spreading sites
- URL traffic management for millions of sites managed simply by categorization by type, risk and other factors, including for encrypted HTTPS flows
- DNS Proxy, DNS Security to secure and manage DNS inquiries and resolutions
- Identity Proxy and integration with Identity Management services (third-party or Enterprise owned)
- Rich set of routing protocols supported natively to enable traffic routing and management decisions.
- SASE Client based client connectivity as well as standard tunnel protocols-based connectivity (IKEv2 based IPSec and GRE) from routers to Versa SWG Gateway.
- Comprehensive Unified Threat Management including market leading NG-IPS, Antivirus, File Filtering, Malware Protection, Anti-Ransomware and Sandboxing capabilities
- Inline Cloud Access Security Broker (CASB) for granular control of Internet based applications
- Data Loss Prevention (DLP) with pre-defined profiles for compliance with PCI-DSS, HIPAA, GDPR and other regulatory requirements.
- SSL-TLS Proxy to terminate encrypted sessions and to apply detailed security scans to ensure no vulnerability or malware hides within encrypted flows as well as enforcing applicable security policies on these flows as defined by the Network Administrator
- Detailed insights into application, network, threats, and events via built-in big-data platform Versa Analytics. Versa Analytics provides data processing and visualization of networking, application, user, and security events and correlates this information with SD-WAN and routing analytics to be presented intuitively through a centralized dashboard while these events can also be exported to 3rd party SIEMS and accessed via Restful API. Additional logging service available as an upgrade.

VSIA offering is sold on a per authorized user (ie: username) basis. Each authorized user requires a license and provides access to all the gateways allocated to the customer. (Also, see Bandwidth Surcharge section).

VSIA subscription is available in three tiers; VSIA Essential, VSIA Professional and VSIA Elite.

- VSIA Essentials provides comprehensive Layer-4 through Layer-7 protection including SFW, DOS Protection, URL / Web classification and filtering, encrypted web traffic (HTTPS) management, DNS Proxy and DNS Security, Identity Proxy, Captive Portal, User and Group level traffic management, SASE Client based and standard tunnel protocols-based connectivity to VCGs
- VSIA Professional adds SSL Proxy / Forward proxy, NG-IPS, AV, Malware Protection, File Filtering, inline CASB, on top of Versa SWG Essential tier scope. Versa SWG Professional tier also allows our customer to add options such as Network DLP, Sandboxing/ATP, and other options.
- VSIA Elite adds Reverse proxy based connectivity for BYOD devices, Advanced Threat Protection (ATP), and Network DLP.



See below for pricing summary:

Versa Secure Internet Access Pricing	Flat fee	Subscription per Authorized User								
Tier code		**T1**	**T2**	**T3**	**T4**	**T5**	**T6**	**T7**	**T8**	**T9**
1 Year Per Authorized User	**Upto 49**	**50 and above**	**100 and above**	**250 and above**	**500 and above**	**750 and above**	**1000 and above**	**2000 and above**	**5000 and above**	**10000 and above**
VSIA Essential	$4,500	$101.00	$66.00	$54.00	$50.00	$46.00	$42.00	$38.50	$35.00	$32.50
VSIA Professional	$6,800	$168.00	$117.00	$96.00	$84.00	$78.00	$72.00	$66.00	$62.50	$59.50
VSIA Elite	$11,580	$286.00	$199.00	$163.00	$143.00	$133.00	$122.00	$112.00	$106.00	$101.00
3 Year Per Authorized User	**Upto 49**	**50 and above**	**100 and above**	**250 and above**	**500 and above**	**750 and above**	**1000 and above**	**2000 and above**	**5000 and above**	**10000 and above**
VSIA Essential	$13,500	$303.00	$198.00	$162.00	$150.00	$138.00	$126.00	$116.00	$105.00	$98.00
VSIA Professional	$20,400	$504.00	$351.00	$288.00	$252.00	$234.00	$216.00	$198.00	$188.00	$179.00
VSIA Elite	$34,730	$858.00	$597.00	$489.00	$429.00	$399.00	$366.00	$336.00	$318.00	$303.00
5 Year Per Authorized User	**Upto 49**	**50 and above**	**100 and above**	**250 and above**	**500 and above**	**750 and above**	**1000 and above**	**2000 and above**	**5000 and above**	**10000 and above**
VSIA Essential	$22,500	$505.00	$330.00	$270.00	$250.00	$230.00	$210.00	$193.00	$175.00	$163.00
VSIA Professional	$34,000	$840.00	$585.00	$480.00	$420.00	$390.00	$360.00	$330.00	$313.00	$298.00
VSIA Elite	$57,880	$1,430.00	$995.00	$815.00	$715.00	$665.00	$610.00	$560.00	$530.00	$505.00

Example

A customer has 5000 users who are authorized to use the VSIA service. The IT administrator purchases Tier-7 of VSIA SKU capacity to allocate VSIA license for each employee.

Qty	Versa SW Components	Description	List Price	Discount	Net Price	Annual SW Total
4000	CLDSVC-ESS-SWG-T7-3YR	Versa SIA Essential cloud service 1 authorized user 3YR for 2K plus users. Optional bandwidth surcharge for gateways outside Region A	$116.00	20%	$93	$371,200

Annual Subscription SW Total
$371,200.00

As shown in the above example, the VSIA SKU consists of:

- VSIA Tier represented by CLDSVC-PROF-SWG. Here CLDSVC-PROF stands for Cloud Service and tier is Professional tier and CLDSVC-ESS stands for Cloud Service and tier is Essential tier.
- User Tier represented by "-T7". T7 tier is for customers with 2000 plus users.
- License Period represented by final -3YR. 1 Year, 3 Year and 5 Year options are available.

VSIA and VSPA Bundle

Versa delivers both VSIA and VSPA utilizing Versa Cloud Gateway infrastructure. Versa single pass architecture and innovative architecture provides TCO advantage for customers subscribing to VSIA and VSPA bundle.

The VSIA/VSPA bundle is available in 4 tiers: Essential, Essential Plus, Professional and Elite.

The feature functionality of subscribing to VSIA/VSPA Essential bundle is equivalent to customer subscribing to VSIA Essential and VSPA Essential separately.

The feature functionality of subscribing to VSIA/VSPA Essential Plus bundle is equivalent to customer subscribing to VSIA Essential and VSPA Professional separately.

The feature functionality of subscribing to VSIA/VSPA Professional bundle is equivalent to customer subscribing to VSIA professional and VSPA Professional separately.

The feature functionality of subscribing to VSIA/VSPA Elite bundle is equivalent to customer subscribing to VSIA Elite and VSPA Professional separately.

See below for pricing summary:

Versa Secure private Access and Versa Secure Internet Access Bundle Pricing	Flat fee	Subscription per Authorized User								
Tier code		**T1**	**T2**	**T3**	**T4**	**T5**	**T6**	**T7**	**T8**	**T9**
1 Year Per Authorized User	**Upto 49**	**50 and above**	**100 and above**	**250 and above**	**500 and above**	**750 and above**	**1000 and above**	**2000 and above**	**5000 and above**	**10000 and above**
VSPA/VSIA Essential Bundle	$4,900	$121.00	$84.00	$71.50	$62.50	$58.50	$55.00	$50.00	$46.50	$44.00
VSPA Profession/VSIA Essential Bundle	$6,945.00	$171.50	$126.00	$105.00	$90.00	$85.00	$80.00	$74.00	$69.50	$66.00
VSPA/VSIA Professional Bundle	$8,900	$218.50	$162.00	$134.50	$113.50	$107.50	$101.00	$93.50	$88.50	$85.00
VSPA/VSIA Elite Bundle	$12,260	$301.00	$219.00	$181.00	$155.00	$146.00	$136.00	$126.00	$119.00	$114.00
3 Year Per Authorized User	**Upto 49**	**50 and above**	**100 and above**	**250 and above**	**500 and above**	**750 and above**	**1000 and above**	**2000 and above**	**5000 and above**	**10000 and above**
VSPA/VSIA Essential Bundle	$14,700	$363.00	$252.00	$215.00	$188.00	$176.00	$165.00	$150.00	$140.00	$132.00
VSPA Profession/VSIA Essential Bundle	$20,835	$514.50	$378.00	$315.00	$269.00	$154.00	$239.00	$222.00	$207.00	$198.00
VSPA/VSIA Professional Bundle	$26,700	$656.00	$486.00	$404.00	$341.00	$323.00	$303.00	$281.00	$266.00	$255.00
VSPA/VSIA Elite Bundle	$36,755	$903.00	$657.00	$543.00	$465.00	$438.00	$408.00	$378.00	$357.00	$342.00
5 Year Per Authorized User	**Upto 49**	**50 and above**	**100 and above**	**250 and above**	**500 and above**	**750 and above**	**1000 and above**	**2000 and above**	**5000 and above**	**10000 and above**
VSPA/VSIA Essential Bundle	$24,500	$605.00	$420.00	$358.00	$313.00	$293.00	$275.00	$250.00	$233.00	$220.00
VSPA Profession/VSIA Essential Bundle	$34,725	$857.50	$630.00	$525.00	$448.00	$423.50	$399.00	$373.00	$346.50	$331.00
VSPA/VSIA Professional Bundle	$44,500	$1,093.00	$810.00	$673.00	$568.00	$538.00	$505.00	$468.00	$443.00	$425.00
VSPA/VSIA Elite Bundle	$61,275	$1,505.00	$1,095.00	$905.00	$775.00	$730.00	$680.00	$630.00	$595.00	$570.00

Versa Secure Access Fabric (VSAF)

VSAF is licensed on bandwidth capacity on per gateway basis to provide unlimited user capacity for a given bandwidth capacity. A customer subscribing to a bandwidth in a gateway, can consume the SASE service in Geo Redundant configuration with 1 Active gateway for up-to the subscribed bandwidth.

Versa SASE Bundle combines VSPA and VSIA services to provide true SASE feature set to the customer.

Furthermore, VOS, single pass Network Operating System provided by Versa implements these functions seamlessly without any need for external service chaining, which creates complexities, increases latency, and breaks use-cases involving Forward proxy for encrypted flows. No such problems are observed with Versa's SASE solution.

Versa SASE bundles come in three flavors:

- VSAF Essential tier combines the features of VSPA Essential, VSIA Essential, Premier SD-WAN and SASE Fabric. Additionally, VSAF IT-OT Essential Tier adds IOT and BYOD device Identification, fingerprinting, logging and traffic management to VSAF Essential Tier.
- VSAF Professional tier combines the features of VSPA Professional, VSIA Professional, Premier SD-WAN and SASE Fabric. Additionally, VSAF IT-OT Professional Tier adds IOT and BYOD device Identification, fingerprinting, logging and traffic management to VSAF Professional Tier.
- VSAF Elite tier combines the features of VSPA Professional, VSIA Elite, Premier SDWAN and SASE Fabric. VSAF Elite tier includes IOT and BYOD device Identification, fingerprinting, logging and traffic management to VSAF Professional Tier.

A customer with branches and/or users in different regions globally needs to procure SASE service for each region.

See below for pricing summary:

Versa SASE Access Fabric (VSAF)						
1YR Subscription	**250M**	**500M**	**1G**	**2G**	**5G**	**10G**
VSAF Essential	$21,190	$34,950	$60,300	$107,100	$244,360	$456,820
VSAF IT-OT Essential Bundle	$31,785	$52,425	$90,450	$160,650	$366,540	$685,230
VSAF Professional	$36,940	$60,450	$106,300	$194,100	$454,360	$866,820
VSAF IT-OT Professional Bundle	$47,535	$77,925	$136,450	$247,650	$576,540	$1,095,230
VSAF Elite	$62,800	$102,800	$180,700	$330,000	$772,400	$1,473,600
3YR Subscription	**250M**	**500M**	**1G**	**2G**	**5G**	**10G**
VSAF Essential	$63,570	$104,850	$180,900	$321,300	$733,080	$1,370,460
VSAF IT-OT Essential Bundle	$95,355	$157,275	$271,350	$481,950	$1,099,620	$2,055,690
VSAF Professional	$110,820	$181,350	$318,900	$582,300	$1,363,080	$2,600,460
VSAF IT-OT Professional Bundle	$142,605	$233,775	$409,350	$742,950	$1,729,620	$3,285,690
VSAF Elite	$188,400	$308,400	$542,100	$990,000	$2,317,200	$4,420,800
5YR Subscription	**250M**	**500M**	**1G**	**2G**	**5G**	**10G**
VSAF Essential	$105,950	$174,750	$301,500	$535,500	$1,221,800	$2,284,100
VSAF IT-OT Essential Bundle	$158,925	$262,125	$452,250	$803,250	$1,832,700	$3,426,150
VSAF Professional	$184,700	$302,250	$531,500	$970,500	$2,271,800	$4,334,100
VSAF IT-OT Professional Bundle	$237,675	$389,625	$682,250	$1,238,250	$2,882,700	$5,476,150
VSAF Elite	$314,000	$514,000	$903,500	$1,650,000	$3,862,000	$7,368,000

Example

A customer has branches and users in 2 regions: US East and US West. The customer determines that the bandwidth requirement on East Coast is 1 Gbps and on West Coast is 500 Mbps.

Qty	Versa SW Components	Description	List Price	Discount	Net Price	Annual SW Total
1	CS-SASE-PR-1G-3YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 3 year subscription, 1Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	$318,900	20%	$255,120	$255,120
1	CS-SASE-PR-500M-3YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 3 year subscription, 500Mbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	$181,350	20%	$145,080	$145,080

Subscription SW Total
$400,200.00

The customer procures 2 SASE services: 1 each for 1 Gbps and 500 Mbps.

- SASE Tier represented by CS-SASE-PR-1G-3YR. Here CS-SASE-PR stands for Cloud Service VSAF service and tier is Professional tier.
- Bandwidth Tier represented by “-1G” an “-500M” for 1 Gbps and 500 Mbps respectively
- License Period represented by final -3YR. 1 Year, 3 Year and 5 Year options are available.

Versa Bandwidth Surcharge

The cost of delivering a service is dependent on local infrastructure costs. One of the major factors impacting the cost of delivering a data path service is the cost of bandwidth. The cost of bandwidth varies significantly in different geographies. Thus, customers who have users permanently located in geographies with higher bandwidth cost, Versa charges a bandwidth surcharge. This SKU is applied to users who connect to the gateways located in geographies where bandwidth surcharge is applicable.

For VSIA and VSPA tiers (which are sold on per authorized user), the bandwidth surcharge is also quoted on a per authorized user basis. The bandwidth surcharge SKU is required for every user when the user is permanently residing in Region B, Region C or Region D. Please refer to table below for definition of Region A, B,C and D.

For VSAF service, the bandwidth surcharge is applicable for bandwidth allocated in POPs of Region B or Region C. Please refer to table below for definition of Region A, B and C.

	Regions/Countries
Region A	USA, Canada, UK, Netherlands, Germany
Region B	India, Africa, Middle East
Region C	Singapore, Australia, India, Philippines, Japan, Hong Kong, Mexico

* *For countries not mentioned in the table, please contact the sales teams at Versa for pricing*

Bandwidth Surcharge	
Region B	
1 Year Per Authorized User	$39.10
3 Year Per Authorized User	$117.30
5 Year Per Authorized User	$195.50
Region C	
1 Year Per Authorized User	$23.00
3 Year Per Authorized User	$69.00
5 Year Per Authorized User	$115.00
Region D	
1 Year Per Authorized User	$412.00
3 Year Per Authorized User	$1,236.00
5 Year Per Authorized User	$2,060.00

Bandwidth Surcharge SASE						
1YR Subscription	**250M**	**500M**	**1G**	**2G**	**5G**	**10G**
Bandwidth Surcharge Region B	$23,438	$46,875	$93,750	$187,500	$468,750	$937,500
Bandwidth Surcharge Region C	$9,375	$18,750	$37,500	$75,000	$187,500	$375,000
3YR Subscription	**250M**	**500M**	**1G**	**2G**	**5G**	**10G**
Bandwidth Surcharge Region B	$70,313	$140,625	$281,250	$562,500	$1,406,250	$2,812,500
Bandwidth Surcharge Region C	$28,125	$56,250	$112,500	$225,000	$562,500	$1,125,000
5YR Subscription	**250M**	**500M**	**1G**	**2G**	**5G**	**10G**
Bandwidth Surcharge Region B	$117,188	$234,375	$468,750	$937,500	$2,343,750	$4,687,500
Bandwidth Surcharge Region C	$46,875	$93,750	$187,500	$375,000	$937,500	$1,875,000

* *For countries not mentioned in the table for Bandwidth surcharge for SASE Gateway, please contact the sales teams at Versa for pricing*

Example

A customer has 5000 users who are authorized to use the SWG service. Out of the 5000 users, 1000 users are located in PoPs covered under Region B. The IT administrator purchases Tier-8 of SWG SKU capacity to allocate SWG license for each employee (5000 count). Additionally, the customer purchases 1000 Region B Bandwidth Surcharge SKU.

Qty	Versa SW Components	Description	List Price	Discount	Net Price	Annual SW Total
5000	CLDSVC-PROF-SWG-T8-1YR	Versa SIA Professional cloud service 1 authorized user 1YR for 5K plus users. Optional bandwidth surcharge for gateways outside Region A	$63	20%	$50	$250,000
1000	CLDSVC-BW-RBSC-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 1 year	$39.10	20%	$31	$31,280

Annual Subscription SW Total
$281,280.00

As shown in the above example, the SWG SKU consists of:

- VSIA Service represented by CLDSVC-PROF-SWG. Here CLDSVC-PROF stands for Cloud Service and tier is Professional tier.
- User Tier represented by "-T8". T8 tier is for customers with 5000 or more users.
- The bandwidth surcharge is represented as CLDSVC-BW; -RBSC represents the Region B.

Add-On Feature Tiers

Versa has introduced many advanced features as part of VSIA Elite and VSAF Elite tiers. A customer subscribing to Elite tiers of VSIA and VSAF can leverage Advanced Thread Protection (ATP) for protection against Zero Day Attacks, Inline Data Loss Prevention (DLP) for protecting against data exfiltration, Reverse Proxy for protecting SAAS applications when users use BYOD devices.

Add-on feature SKUs for Advanced Threat Prevention (ATP) and/or Data Loss Prevention (DLP) will enable the customers to subscribe to these features individually. The pre-requisite is VSIA Professional or VSIA/VSPA Professional tier.

Add-on Data leak Prevention	Subscription per Authorized User								
Tier code	T1	T2	T3	T4	T5	T6	T7	T8	T9
1 Year Per Authorized User	50 and above	100 and above	250 and above	500 and above	750 and above	000 and abov	2000 and above	5000 and above	10000 and above
1 Year DLP add-on	$ 47.50	$33	$27	$23.50	$22	$20.25	$18.50	$ 17.50	$ 16.66
3 Year DLP add-on	$ 142.50	$ 99.00	$ 81.00	$ 70.50	$ 66.00	$ 60.75	$ 55.50	$ 52.50	$ 49.98
5 Year DLP add-on	$ 237.50	$ 165.00	$ 135.00	$ 117.50	$ 110.00	$ 101.25	$ 92.50	$ 87.50	$ 83.30

Add-on Advanced Threat Protection	Subscription per Authorized User								
Tier code	T1	T2	T3	T4	T5	T6	T7	T8	T9
1 Year Per Authorized User	50 and above	100 and above	250 and above	500 and above	750 and above	000 and abov	2000 and above	5000 and above	10000 and above
1 Year ATP add-on	$ 47.50	$33	$27	$23.50	$22	$20.25	$18.50	$ 17.50	$ 16.66
3 Year ATP add-on	$ 142.50	$ 99.00	$ 81.00	$ 70.50	$ 66.00	$ 60.75	$ 55.50	$ 52.50	$ 49.98
5 Year ATP add-on	$ 237.50	$ 165.00	$ 135.00	$ 117.50	$ 110.00	$ 101.25	$ 92.50	$ 87.50	$ 83.30

Add-on Data leak Prevention						
1YR Subscription	250M	500M	1G	2G	5G	10G
1 Year DLP add-on	$ 10,345	$ 16,940	$ 29,760	$ 54,360	$ 127,215	$ 242,710
3 Year DLP add-on	$ 31,035	$ 50,820	$ 89,280	$ 163,080	$ 381,645	$ 728,130
5 Year DLP add-on	$ 51,725	$ 84,700	$ 148,800	$ 271,800	$ 636,075	$1,213,550

Add-on Advanced Threat Protection						
1YR Subscription	250M	500M	1G	2G	5G	10G
1 Year ATP add-on	$ 10,345	$ 16,940	$ 29,760	$ 54,360	$ 127,215	$ 242,710
3 Year ATP add-on	$ 31,035	$ 50,820	$ 89,280	$ 163,080	$ 381,645	$ 728,130
5 Year ATP add-on	$ 51,725	$ 84,700	$ 148,800	$ 271,800	$ 636,075	$1,213,550

Appendix 1: Versa Secure Private Access (VSPA) SKUs

Versa Secure Private Access Service - Standard Instance			
SKU	Description	Unit	USD list price
CLDSVC-ESS-VSA-STRT-1YR	Versa SPA Essential cloud service Starter Pack for up to 49 authorized users, 1YR. Optional bandwidth surcharge outside Region A	Flat Fee	$3,200.00
CLDSVC-ESS-VSA-T1-1YR	Versa SPA Essential cloud service 1 authorized user 1YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$72.00
CLDSVC-ESS-VSA-T2-1YR	Versa SPA Essential cloud service 1 authorized user 1YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$54.00
CLDSVC-ESS-VSA-T3-1YR	Versa SPA Essential cloud service 1 authorized user 1YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$48.00
CLDSVC-ESS-VSA-T4-1YR	Versa SPA Essential cloud service 1 authorized user 1YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$39.00
CLDSVC-ESS-VSA-T5-1YR	Versa SPA Essential cloud service 1 authorized user 1YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$38.00
CLDSVC-ESS-VSA-T6-1YR	Versa SPA Essential cloud service 1 authorized user 1YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$36.00
CLDSVC-ESS-VSA-T7-1YR	Versa SPA Essential cloud service 1 authorized user 1YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$33.00
CLDSVC-ESS-VSA-T8-1YR	Versa SPA Essential cloud service 1 authorized user 1YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$31.50
CLDSVC-ESS-VSA-T9-1YR	Versa SPA Essential cloud service 1 authorized user 1YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$30.00

SKU	Description	Unit	USD list price
CLDSVC-PROF-VSA-STRT-1YR	Versa SPA Professional cloud service Starter Pack for up to 49 authorized users, 1YR. Optional bandwidth surcharge outside Region A	Flat Fee	$5,800
CLDSVC-PROF-VSA-T1-1YR	Versa SPA Professional cloud service 1 authorized user 1YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$144.00
CLDSVC-PROF-VSA-T2-1YR	Versa SPA Professional cloud service 1 authorized user 1YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$114.00
CLDSVC-PROF-VSA-T3-1YR	Versa SPA Professional cloud service 1 authorized user 1YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$96.00
CLDSVC-PROF-VSA-T4-1YR	Versa SPA Professional cloud service 1 authorized user 1YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$78.00
CLDSVC-PROF-VSA-T5-1YR	Versa SPA Professional cloud service 1 authorized user 1YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$75.00
CLDSVC-PROF-VSA-T6-1YR	Versa SPA Professional cloud service 1 authorized user 1YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$72.00
CLDSVC-PROF-VSA-T7-1YR	Versa SPA Professional cloud service 1 authorized user 1YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$67.50
CLDSVC-PROF-VSA-T8-1YR	Versa SPA Professional cloud service 1 authorized user 1YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$64.00
CLDSVC-PROF-VSA-T9-1YR	Versa SPA Professional cloud service 1 authorized user 1YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$62.00

SKU	Description	Unit	USD list price
CLDSVC-ESS-VSA-STRT-3YR	Versa SPA Essential cloud service Starter Pack for up to 49 authorized users, 3YR. Optional bandwidth surcharge outside Region A	Flat Fee	$9,600
CLDSVC-ESS-VSA-T1-3YR	Versa SPA Essential cloud service 1 authorized user 3YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$216.00
CLDSVC-ESS-VSA-T2-3YR	Versa SPA Essential cloud service 1 authorized user 3YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$162.00
CLDSVC-ESS-VSA-T3-3YR	Versa SPA Essential cloud service 1 authorized user 3YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$144.00
CLDSVC-ESS-VSA-T4-3YR	Versa SPA Essential cloud service 1 authorized user 3YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$117.00
CLDSVC-ESS-VSA-T5-3YR	Versa SPA Essential cloud service 1 authorized user 3YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$113.50
CLDSVC-ESS-VSA-T6-3YR	Versa SPA Essential cloud service 1 authorized user 3YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$108.00
CLDSVC-ESS-VSA-T7-3YR	Versa SPA Essential cloud service 1 authorized user 3YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$99.00
CLDSVC-ESS-VSA-T8-3YR	Versa SPA Essential cloud service 1 authorized user 3YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$94.00
CLDSVC-ESS-VSA-T9-3YR	Versa SPA Essential cloud service 1 authorized user 3YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$90.00

SKU	Description	Unit	USD list price
CLDSVC-PROF-VSA-STRT-3YR	Versa SPA Professional cloud service Starter Pack for up to 49 authorized users, 3YR. Optional bandwidth surcharge outside Region A	Flat Fee	$17,400
CLDSVC-PROF-VSA-T1-3YR	Versa SPA Professional cloud service 1 authorized user 3YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$432.00
CLDSVC-PROF-VSA-T2-3YR	Versa SPA Professional cloud service 1 authorized user 3YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$342.00
CLDSVC-PROF-VSA-T3-3YR	Versa SPA Professional cloud service 1 authorized user 3YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$288.00
CLDSVC-PROF-VSA-T4-3YR	Versa SPA Professional cloud service 1 authorized user 3YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$234.00
CLDSVC-PROF-VSA-T5-3YR	Versa SPA Professional cloud service 1 authorized user 3YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$225.00
CLDSVC-PROF-VSA-T6-3YR	Versa SPA Professional cloud service 1 authorized user 3YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$216.00
CLDSVC-PROF-VSA-T7-3YR	Versa SPA Professional cloud service 1 authorized user 3YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$202.00
CLDSVC-PROF-VSA-T8-3YR	Versa SPA Professional cloud service 1 authorized user 3YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$191.00
CLDSVC-PROF-VSA-T9-3YR	Versa SPA Professional cloud service 1 authorized user 3YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$185.50

Versa Secure Private Access 5YR - Standard Service			
SKU	Description	Unit	USD list price
CLDSVC-ESS-VSA-STRT-5YR	Versa SPA Essential cloud service Starter Pack for up to 49 authorized users, 5YR. Optional bandwidth surcharge outside Region A	Falt Fee	$16,000
CLDSVC-ESS-VSA-T1-5YR	Versa SPA Essential cloud service 1 authorized user 5YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$360
CLDSVC-ESS-VSA-T2-5YR	Versa SPA Essential cloud service 1 authorized user 5YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$270
CLDSVC-ESS-VSA-T3-5YR	Versa SPA Essential cloud service 1 authorized user 5YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$240
CLDSVC-ESS-VSA-T4-5YR	Versa SPA Essential cloud service 1 authorized user 5YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$195
CLDSVC-ESS-VSA-T5-5YR	Versa SPA Essential cloud service 1 authorized user 5YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$190
CLDSVC-ESS-VSA-T6-5YR	Versa SPA Essential cloud service 1 authorized user 5YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$180
CLDSVC-ESS-VSA-T7-5YR	Versa SPA Essential cloud service 1 authorized user 5YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$165
CLDSVC-ESS-VSA-T8-5YR	Versa SPA Essential cloud service 1 authorized user 5YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$160
CLDSVC-ESS-VSA-T9-5YR	Versa SPA Essential cloud service 1 authorized user 5YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$150

SKU	Description	Unit	USD list price
CLDSVC-PROF-VSA-STRT-5YR	Versa SPA Professional cloud service Starter Pack for up to 49 authorized users, 5YR. Optional bandwidth surcharge outside Region A	Falt Fee	$29,000
CLDSVC-PROF-VSA-T1-5YR	Versa SPA Professional cloud service 1 authorized user 5YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$720
CLDSVC-PROF-VSA-T2-5YR	Versa SPA Professional cloud service 1 authorized user 5YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$570
CLDSVC-PROF-VSA-T3-5YR	Versa SPA Professional cloud service 1 authorized user 5YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$480
CLDSVC-PROF-VSA-T4-5YR	Versa SPA Professional cloud service 1 authorized user 5YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$390
CLDSVC-PROF-VSA-T5-5YR	Versa SPA Professional cloud service 1 authorized user 5YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$375
CLDSVC-PROF-VSA-T6-5YR	Versa SPA Professional cloud service 1 authorized user 5YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$360
CLDSVC-PROF-VSA-T7-5YR	Versa SPA Professional cloud service 1 authorized user 5YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$340
CLDSVC-PROF-VSA-T8-5YR	Versa SPA Professional cloud service 1 authorized user 5YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$320
CLDSVC-PROF-VSA-T9-5YR	Versa SPA Professional cloud service 1 authorized user 5YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$310

Appendix-2: Versa Secure Internet Access (VSIA) SKUs

Versa Secure Internet Access Standard Service			
Product Name	**Product Description**	**Unit**	**List Price**
CLDSVC-ESS-SWG-STRT-1YR	Versa SIA Essential cloud service Starter Pack for up to 49 authorized users, 1YR . Optional bandwidth surcharge for gateways outside Region A	Flat Fee	$4,500
CLDSVC-ESS-SWG-T1-1YR	Versa SIA Essential cloud service 1 authorized user 1YR for 50 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$101.00
CLDSVC-ESS-SWG-T2-1YR	Versa SIA Essential cloud service 1 authorized user 1YR for 100 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$66.00
CLDSVC-ESS-SWG-T3-1YR	Versa SIA Essential cloud service 1 authorized user 1YR for 250 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$54.00
CLDSVC-ESS-SWG-T4-1YR	Versa SIA Essential cloud service 1 authorized user 1YR for 500 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$50.00
CLDSVC-ESS-SWG-T5-1YR	Versa SIA Essential cloud service 1 authorized user 1YR for 750 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$46.00
CLDSVC-ESS-SWG-T6-1YR	Versa SIA Essential cloud service 1 authorized user 1YR for 1K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$42.00
CLDSVC-ESS-SWG-T7-1YR	Versa SIA Essential cloud service 1 authorized user 1YR for 2K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$38.50
CLDSVC-ESS-SWG-T8-1YR	Versa SIA Essential cloud service 1 authorized user 1YR for 5K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$35.00
CLDSVC-ESS-SWG-T9-1YR	Versa SIA Essential cloud service 1 authorized user 1YR for 10K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$32.50

Product Name	Product Description	Unit	List Price
CLDSVC-PROF-SWG-STRT-1YR	Versa SIA Professional cloud service Starter Pack for up to 49 authorized users, 1YR . Optional bandwidth surcharge for gateways outside Region A	Flat Fee	$6,800
CLDSVC-PROF-SWG-T1-1YR	Versa SIA Professional cloud service 1 authorized user 1YR for 50 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$168.00
CLDSVC-PROF-SWG-T2-1YR	Versa SIA Professional cloud service 1 authorized user 1YR for 100 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$117.00
CLDSVC-PROF-SWG-T3-1YR	Versa SIA Professional cloud service 1 authorized user 1YR for 250 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$96.00
CLDSVC-PROF-SWG-T4-1YR	Versa SIA Professional cloud service 1 authorized user 1YR for 500 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$84.00
CLDSVC-PROF-SWG-T5-1YR	Versa SIA Professional cloud service 1 authorized user 1YR for 750 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$78.00
CLDSVC-PROF-SWG-T6-1YR	Versa SIA Professional cloud service 1 authorized user 1YR for 1K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$72.00
CLDSVC-PROF-SWG-T7-1YR	Versa SIA Professional cloud service 1 authorized user 1YR for 2K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$66.00
CLDSVC-PROF-SWG-T8-1YR	Versa SIA Professional cloud service 1 authorized user 1YR for 5K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$62.50
CLDSVC-PROF-SWG-T9-1YR	Versa SIA Professional cloud service 1 authorized user 1YR for 10K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$59.50

Product Name	Product Description	Unit	List Price
CLDSVC-ELT-SWG-T1-1YR	Versa SIA Elite cloud service 1 authorized user 1YR for 50 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$286.00
CLDSVC-ELT-SWG-T2-1YR	Versa SIA Elite cloud service 1 authorized user 1YR for 100 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$199.00
CLDSVC-ELT-SWG-T3-1YR	Versa SIA Elite cloud service 1 authorized user 1YR for 250 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$163.00
CLDSVC-ELT-SWG-T4-1YR	Versa SIA Elite cloud service 1 authorized user 1YR for 500 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$143.00
CLDSVC-ELT-SWG-T5-1YR	Versa SIA Elite cloud service 1 authorized user 1YR for 750 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$133.00
CLDSVC-ELT-SWG-T6-1YR	Versa SIA Elite cloud service 1 authorized user 1YR for 1K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$122.00
CLDSVC-ELT-SWG-T7-1YR	Versa SIA Elite cloud service 1 authorized user 1YR for 2K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$112.00
CLDSVC-ELT-SWG-T8-1YR	Versa SIA Elite cloud service 1 authorized user 1YR for 5K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$106.00
CLDSVC-ELT-SWG-T9-1YR	Versa SIA Elite cloud service 1 authorized user 1YR for 10K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$101.00

Product Name	Product Description	Unit	List Price
CLDSVC-ESS-SWG-STRT-3YR	Versa SIA Essential cloud service Starter Pack for up to 49 authorized users, 3YR . Optional bandwidth surcharge for gateways outside Region A	Flat Fee	$13,500
CLDSVC-ESS-SWG-T1-3YR	Versa SIA Essential cloud service 1 authorized user 3YR for 50 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$303.00
CLDSVC-ESS-SWG-T2-3YR	Versa SIA Essential cloud service 1 authorized user 3YR for 100 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$198.00
CLDSVC-ESS-SWG-T3-3YR	Versa SIA Essential cloud service 1 authorized user 3YR for 250 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$162.00
CLDSVC-ESS-SWG-T4-3YR	Versa SIA Essential cloud service 1 authorized user 3YR for 500 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$150.00
CLDSVC-ESS-SWG-T5-3YR	Versa SIA Essential cloud service 1 authorized user 3YR for 750 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$138.00
CLDSVC-ESS-SWG-T6-3YR	Versa SIA Essential cloud service 1 authorized user 3YR for 1K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$126.00
CLDSVC-ESS-SWG-T7-3YR	Versa SIA Essential cloud service 1 authorized user 3YR for 2K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$116.00
CLDSVC-ESS-SWG-T8-3YR	Versa SIA Essential cloud service 1 authorized user 3YR for 5K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$105.00
CLDSVC-ESS-SWG-T9-3YR	Versa SIA Essential cloud service 1 authorized user 3YR for 10K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$98.00

Product Name	Product Description	Product Class	List Price
CLDSVC-PROF-SWG-STRT-3YR	Versa SIA Professional cloud service Starter Pack for up to 49 authorized users, 3YR . Optional bandwidth surcharge for gateways outside Region A	Flat Fee	$20,400
CLDSVC-PROF-SWG-T1-3YR	Versa SIA Professional cloud service 1 authorized user 3YR for 50 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$504.00
CLDSVC-PROF-SWG-T2-3YR	Versa SIA Professional cloud service 1 authorized user 3YR for 100 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$351.00
CLDSVC-PROF-SWG-T3-3YR	Versa SIA Professional cloud service 1 authorized user 3YR for 250 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$288.00
CLDSVC-PROF-SWG-T4-3YR	Versa SIA Professional cloud service 1 authorized user 3YR for 500 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$252.00
CLDSVC-PROF-SWG-T5-3YR	Versa SIA Professional cloud service 1 authorized user 3YR for 750 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$234.00
CLDSVC-PROF-SWG-T6-3YR	Versa SIA Professional cloud service 1 authorized user 3YR for 1K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$216.00
CLDSVC-PROF-SWG-T7-3YR	Versa SIA Professional cloud service 1 authorized user 3YR for 2K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$198.00
CLDSVC-PROF-SWG-T8-3YR	Versa SIA Professional cloud service 1 authorized user 3YR for 5K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$188.00
CLDSVC-PROF-SWG-T9-3YR	Versa SIA Professional cloud service 1 authorized user 3YR for 10K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$179.00

Product Name	Product Description	Product Class	List Price
CLDSVC-ELT-SWG-STRT-3YR	Versa SIA Elite cloud service Starter Pack for up to 49 authorized users, 3YR. Optional bandwidth surcharge for gateways outside Region A	Flat Fee	$34,730.00
CLDSVC-ELT-SWG-T1-3YR	Versa SIA Elite cloud service 1 authorized user 3YR for 50 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$858.00
CLDSVC-ELT-SWG-T2-3YR	Versa SIA Elite cloud service 1 authorized user 3YR for 100 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$597.00
CLDSVC-ELT-SWG-T3-3YR	Versa SIA Elite cloud service 1 authorized user 3YR for 250 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$489.00
CLDSVC-ELT-SWG-T4-3YR	Versa SIA Elite cloud service 1 authorized user 3YR for 500 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$429.00
CLDSVC-ELT-SWG-T5-3YR	Versa SIA Elite cloud service 1 authorized user 3YR for 750 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$399.00
CLDSVC-ELT-SWG-T6-3YR	Versa SIA Elite cloud service 1 authorized user 3YR for 1K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$366.00
CLDSVC-ELT-SWG-T7-3YR	Versa SIA Elite cloud service 1 authorized user 3YR for 2K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$336.00
CLDSVC-ELT-SWG-T8-3YR	Versa SIA Elite cloud service 1 authorized user 3YR for 5K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$318.00
CLDSVC-ELT-SWG-T9-3YR	Versa SIA Elite cloud service 1 authorized user 3YR for 10K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$303.00

Versa Secure Internet Access 5YR - Standard Service			
Product Name	**Product Description**	**Unit**	**List Price**
CLDSVC-ESS-SWG-STRT-5YR	Versa SIA Essential cloud service Starter Pack for up to 49 authorized users, 5YR . Optional bandwidth surcharge for gateways outside Region A	Falt Fee	$22,500
CLDSVC-ESS-SWG-T1-5YR	Versa SIA Essential cloud service 1 authorized user 5YR for 50 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$505.00
CLDSVC-ESS-SWG-T2-5YR	Versa SIA Essential cloud service 1 authorized user 5YR for 100 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$330.00
CLDSVC-ESS-SWG-T3-5YR	Versa SIA Essential cloud service 1 authorized user 5YR for 250 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$270.00
CLDSVC-ESS-SWG-T4-5YR	Versa SIA Essential cloud service 1 authorized user 5YR for 500 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$250.00
CLDSVC-ESS-SWG-T5-5YR	Versa SIA Essential cloud service 1 authorized user 5YR for 750 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$230.00
CLDSVC-ESS-SWG-T6-5YR	Versa SIA Essential cloud service 1 authorized user 5YR for 1K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$210.00
CLDSVC-ESS-SWG-T7-5YR	Versa SIA Essential cloud service 1 authorized user 5YR for 2K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$193.00
CLDSVC-ESS-SWG-T8-5YR	Versa SIA Essential cloud service 1 authorized user 5YR for 5K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$175.00
CLDSVC-ESS-SWG-T9-5YR	Versa SIA Essential cloud service 1 authorized user 5YR for 10K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$163.00

Product Name	Product Description	Billing Entity Type	List Price
CLDSVC-PROF-SWG-STRT-5YR	Versa SIA Professional cloud service Starter Pack for up to 49 authorized users, 5YR . Optional bandwidth surcharge for gateways outside Region A	Falt Fee	$34,000
CLDSVC-PROF-SWG-T1-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 50 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$840.00
CLDSVC-PROF-SWG-T2-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 100 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$585.00
CLDSVC-PROF-SWG-T3-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 250 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$480.00
CLDSVC-PROF-SWG-T4-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 500 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$420.00
CLDSVC-PROF-SWG-T5-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 750 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$390.00
CLDSVC-PROF-SWG-T6-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 1K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$360.00
CLDSVC-PROF-SWG-T7-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 2K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$330.00
CLDSVC-PROF-SWG-T8-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 5K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$313.00
CLDSVC-PROF-SWG-T9-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 10K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$298.00

Product Name	Product Description	Billing Entity Type	List Price
CLDSVC-ELT-SWG-STRT-5YR	Versa SIA Elite cloud service Starter Pack for up to 49 authorized users, 5YR. Optional bandwidth surcharge for gateways outside Region A	Flat Fee	$57,880.00
CLDSVC-ELT-SWG-T1-5YR	Versa SIA Elite cloud service 1 authorized user 5YR for 50 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$1,430.00
CLDSVC-ELT-SWG-T2-5YR	Versa SIA Elite cloud service 1 authorized user 5YR for 100 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$995.00
CLDSVC-ELT-SWG-T3-5YR	Versa SIA Elite cloud service 1 authorized user 5YR for 250 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$815.00
CLDSVC-ELT-SWG-T4-5YR	Versa SIA Elite cloud service 1 authorized user 5YR for 500 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$715.00
CLDSVC-ELT-SWG-T5-5YR	Versa SIA Elite cloud service 1 authorized user 5YR for 750 plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$665.00
CLDSVC-ELT-SWG-T6-5YR	Versa SIA Elite cloud service 1 authorized user 5YR for 1K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$610.00
CLDSVC-ELT-SWG-T7-5YR	Versa SIA Elite cloud service 1 authorized user 5YR for 2K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$560.00
CLDSVC-ELT-SWG-T8-5YR	Versa SIA Elite cloud service 1 authorized user 5YR for 5K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$530.00
CLDSVC-ELT-SWG-T9-5YR	Versa SIA Elite cloud service 1 authorized user 5YR for 10K plus users. Optional bandwidth surcharge for gateways outside Region A	per authorised user	$505.00

Appendix-3: Versa Secure Internet Access (VSIA) & Versa Secure Private Access (VSPA) Bundle SKUs

	Versa Secure Private Access Secure Internet Access Bundle 1YR - Standard		
Product Name	**Product Description**	**Unit**	**List Price**
CLDSVC-ESS-SWGVSA-STRT-1YR	Versa SIA-SPA Essential cloud service Starter Pack for up to 49 authorized users, 1YR. Optional bandwidth surcharge outside Region A	Flat Fee	$4,900
CLDSVC-ESS-SWGVSA-T1-1YR	Versa SIA-SPA Essential cloud service 1 authorized user 1YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$121.00
CLDSVC-ESS-SWGVSA-T2-1YR	Versa SIA-SPA Essential cloud service 1 authorized user 1YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$84.00
CLDSVC-ESS-SWGVSA-T3-1YR	Versa SIA-SPA Essential cloud service 1 authorized user 1YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$71.50
CLDSVC-ESS-SWGVSA-T4-1YR	Versa SIA-SPA Essential cloud service 1 authorized user 1YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$62.50
CLDSVC-ESS-SWGVSA-T5-1YR	Versa SIA-SPA Essential cloud service 1 authorized user 1YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$58.50
CLDSVC-ESS-SWGVSA-T6-1YR	Versa SIA-SPA Essential cloud service 1 authorized user 1YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$55.00
CLDSVC-ESS-SWGVSA-T7-1YR	Versa SIA-SPA Essential cloud service 1 authorized user 1YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$50.00
CLDSVC-ESS-SWGVSA-T8-1YR	Versa SIA-SPA Essential cloud service 1 authorized user 1YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$46.50
CLDSVC-ESS-SWGVSA-T9-1YR	Versa SIA-SPA Essential cloud service 1 authorized user 1YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$44.00

Product Name	Product Description	Unit	List Price
CLDSVC-ESP-SWGVSA-STRT-1YR	Versa SIA-SPA Essential Plus cloud service Starter Pack for up to 49 authorized users, 1YR . Optional bandwidth surcharge outside Region A	Flat Fee	$12,260.00
CLDSVC-ESP-SWGVSA-T1-1YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 1YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$171.50
CLDSVC-ESP-SWGVSA-T2-1YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 1YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$126.00
CLDSVC-ESP-SWGVSA-T3-1YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 1YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$105.00
CLDSVC-ESP-SWGVSA-T4-1YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 1YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$90.00
CLDSVC-ESP-SWGVSA-T5-1YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 1YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$85.00
CLDSVC-ESP-SWGVSA-T6-1YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 1YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$80.00
CLDSVC-ESP-SWGVSA-T7-1YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 1YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$74.00
CLDSVC-ESP-SWGVSA-T8-1YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 1YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$69.50
CLDSVC-ESP-SWGVSA-T9-1YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 1YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$66.00

Product Name	Product Description		List Price
CLDSVC-PROF-SWGVSA-STRT-1YR	Versa SIA-SPA Professional cloud service Starter Pack for up to 49 authorized users, 1YR. Optional bandwidth surcharge outside Region A	Flat Fee	$8,900
CLDSVC-PROF-SWGVSA-T1-1YR	Versa SIA-SPA Professional cloud service 1 authorized user 1YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$218.50
CLDSVC-PROF-SWGVSA-T2-1YR	Versa SIA-SPA Professional cloud service 1 authorized user 1YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$162.00
CLDSVC-PROF-SWGVSA-T3-1YR	Versa SIA-SPA Professional cloud service 1 authorized user 1YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$134.50
CLDSVC-PROF-SWGVSA-T4-1YR	Versa SIA-SPA Professional cloud service 1 authorized user 1YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$113.50
CLDSVC-PROF-SWGVSA-T5-1YR	Versa SIA-SPA Professional cloud service 1 authorized user 1YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$107.50
CLDSVC-PROF-SWGVSA-T6-1YR	Versa SIA-SPA Professional cloud service 1 authorized user 1YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$101.00
CLDSVC-PROF-SWGVSA-T7-1YR	Versa SIA-SPA Professional cloud service 1 authorized user 1YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$93.50
CLDSVC-PROF-SWGVSA-T8-1YR	Versa SIA-SPA Professional cloud service 1 authorized user 1YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$88.50
CLDSVC-PROF-SWGVSA-T9-1YR	Versa SIA-SPA Professional cloud service 1 authorized user 1YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$85.00

Product Name	Product Description		List Price
CLDSVC-ELT-SWGVSA-STRT-1YR	Versa SIA-SPA Elite cloud service Starter Pack for up to 49 authorized users, 1YR . Optional bandwidth surcharge outside Region A	Flat Fee	$12,260.00
CLDSVC-ELT-SWGVSA-T1-1YR	Versa SIA-SPA Elite cloud service 1 authorized user 1YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$301.00
CLDSVC-ELT-SWGVSA-T2-1YR	Versa SIA-SPA Elite cloud service 1 authorized user 1YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$219.00
CLDSVC-ELT-SWGVSA-T3-1YR	Versa SIA-SPA Elite cloud service 1 authorized user 1YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$181.00
CLDSVC-ELT-SWGVSA-T4-1YR	Versa SIA-SPA Elite cloud service 1 authorized user 1YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$155.00
CLDSVC-ELT-SWGVSA-T5-1YR	Versa SIA-SPA Elite cloud service 1 authorized user 1YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$146.00
CLDSVC-ELT-SWGVSA-T6-1YR	Versa SIA-SPA Elite cloud service 1 authorized user 1YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$136.00
CLDSVC-ELT-SWGVSA-T7-1YR	Versa SIA-SPA Elite cloud service 1 authorized user 1YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$126.00
CLDSVC-ELT-SWGVSA-T8-1YR	Versa SIA-SPA Elite cloud service 1 authorized user 1YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$119.00
CLDSVC-ELT-SWGVSA-T9-1YR	Versa SIA-SPA Elite cloud service 1 authorized user 1YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$114.00

Product Name	Product Description	Unit	List Price
CLDSVC-ESS-SWGVSA-STRT-3YR	Versa SIA-SPA Essential cloud service Starter Pack for up to 49 authorized users, 3YR. Optional bandwidth surcharge outside Region A	Flat Fee	$14,700
CLDSVC-ESS-SWGVSA-T1-3YR	Versa SIA-SPA Essential cloud service 1 authorized user 3YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$363.00
CLDSVC-ESS-SWGVSA-T2-3YR	Versa SIA-SPA Essential cloud service 1 authorized user 3YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$252.00
CLDSVC-ESS-SWGVSA-T3-3YR	Versa SIA-SPA Essential cloud service 1 authorized user 3YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$215.00
CLDSVC-ESS-SWGVSA-T4-3YR	Versa SIA-SPA Essential cloud service 1 authorized user 3YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$188.00
CLDSVC-ESS-SWGVSA-T5-3YR	Versa SIA-SPA Essential cloud service 1 authorized user 3YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$176.00
CLDSVC-ESS-SWGVSA-T6-3YR	Versa SIA-SPA Essential cloud service 1 authorized user 3YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$165.00
CLDSVC-ESS-SWGVSA-T7-3YR	Versa SIA-SPA Essential cloud service 1 authorized user 3YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$150.00
CLDSVC-ESS-SWGVSA-T8-3YR	Versa SIA-SPA Essential cloud service 1 authorized user 3YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$140.00
CLDSVC-ESS-SWGVSA-T9-3YR	Versa SIA-SPA Essential cloud service 1 authorized user 3YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$132.00

Product Name	Product Description	Unit	List Price
CLDSVC-ESP-SWGVSA-STRT-3YR	Versa SIA-SPA Essential Plus cloud service Starter Pack for up to 49 authorized users, 3YR . Optional bandwidth surcharge outside Region A	Flat Fee	$36,755.00
CLDSVC-ESP-SWGVSA-T1-3YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 3YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$514.50
CLDSVC-ESP-SWGVSA-T2-3YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 3YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$378.00
CLDSVC-ESP-SWGVSA-T3-3YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 3YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$315.00
CLDSVC-ESP-SWGVSA-T4-3YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 3YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$269.00
CLDSVC-ESP-SWGVSA-T5-3YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 3YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$154.00
CLDSVC-ESP-SWGVSA-T6-3YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 3YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$239.00
CLDSVC-ESP-SWGVSA-T7-3YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 3YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$222.00
CLDSVC-ESP-SWGVSA-T8-3YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 3YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$207.00
CLDSVC-ESP-SWGVSA-T9-3YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 3YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$198.00

Product Name	Product Description		List Price
CLDSVC-PROF-SWGVSA-STRT-3YR	Versa SIA-SPA Professional cloud service Starter Pack for up to 49 authorized users, 3YR. Optional bandwidth surcharge outside Region A	Flat Fee	$26,700
CLDSVC-PROF-SWGVSA-T1-3YR	Versa SIA-SPA Professional cloud service 1 authorized user 3YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$656.00
CLDSVC-PROF-SWGVSA-T2-3YR	Versa SIA-SPA Professional cloud service 1 authorized user 3YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$486.00
CLDSVC-PROF-SWGVSA-T3-3YR	Versa SIA-SPA Professional cloud service 1 authorized user 3YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$404.00
CLDSVC-PROF-SWGVSA-T4-3YR	Versa SIA-SPA Professional cloud service 1 authorized user 3YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$341.00
CLDSVC-PROF-SWGVSA-T5-3YR	Versa SIA-SPA Professional cloud service 1 authorized user 3YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$323.00
CLDSVC-PROF-SWGVSA-T6-3YR	Versa SIA-SPA Professional cloud service 1 authorized user 3YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$303.00
CLDSVC-PROF-SWGVSA-T7-3YR	Versa SIA-SPA Professional cloud service 1 authorized user 3YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$281.00
CLDSVC-PROF-SWGVSA-T8-3YR	Versa SIA-SPA Professional cloud service 1 authorized user 3YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$266.00
CLDSVC-PROF-SWGVSA-T9-3YR	Versa SIA-SPA Professional cloud service 1 authorized user 3YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$255.00

Product Name	Product Description		List Price
CLDSVC-ELT-SWGVSA-STRT-3YR	Versa SIA-SPA Elite cloud service Starter Pack for up to 49 authorized users, 3YR . Optional bandwidth surcharge outside Region A	Flat Fee	$20,835.00
CLDSVC-ELT-SWGVSA-T1-3YR	Versa SIA-SPA Elite cloud service 1 authorized user 3YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$903.00
CLDSVC-ELT-SWGVSA-T2-3YR	Versa SIA-SPA Elite cloud service 1 authorized user 3YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$657.00
CLDSVC-ELT-SWGVSA-T3-3YR	Versa SIA-SPA Elite cloud service 1 authorized user 3YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$543.00
CLDSVC-ELT-SWGVSA-T4-3YR	Versa SIA-SPA Elite cloud service 1 authorized user 3YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$465.00
CLDSVC-ELT-SWGVSA-T5-3YR	Versa SIA-SPA Elite cloud service 1 authorized user 3YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$438.00
CLDSVC-ELT-SWGVSA-T6-3YR	Versa SIA-SPA Elite cloud service 1 authorized user 3YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$408.00
CLDSVC-ELT-SWGVSA-T7-3YR	Versa SIA-SPA Elite cloud service 1 authorized user 3YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$378.00
CLDSVC-ELT-SWGVSA-T8-3YR	Versa SIA-SPA Elite cloud service 1 authorized user 3YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$357.00
CLDSVC-ELT-SWGVSA-T9-3YR	Versa SIA-SPA Elite cloud service 1 authorized user 3YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	per authorised user	$342.00

Product Name	Product Description	Product Class	Unit	List Price
CLDSVC-ESS-SWGVSA-STRT-5YR	Versa SIA-SPA Essential cloud service Starter Pack for up to 49 authorized users, 5YR. Optional bandwidth surcharge outside Region A	Cloud Service	Flat Fee	$24,500
CLDSVC-ESS-SWGVSA-T1-5YR	Versa SIA-SPA Essential cloud service 1 authorized user 5YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$605.00
CLDSVC-ESS-SWGVSA-T2-5YR	Versa SIA-SPA Essential cloud service 1 authorized user 5YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$420.00
CLDSVC-ESS-SWGVSA-T3-5YR	Versa SIA-SPA Essential cloud service 1 authorized user 5YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$358.00
CLDSVC-ESS-SWGVSA-T4-5YR	Versa SIA-SPA Essential cloud service 1 authorized user 5YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$313.00
CLDSVC-ESS-SWGVSA-T5-5YR	Versa SIA-SPA Essential cloud service 1 authorized user 5YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$293.00
CLDSVC-ESS-SWGVSA-T6-5YR	Versa SIA-SPA Essential cloud service 1 authorized user 5YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$275.00
CLDSVC-ESS-SWGVSA-T7-5YR	Versa SIA-SPA Essential cloud service 1 authorized user 5YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$250.00
CLDSVC-ESS-SWGVSA-T8-5YR	Versa SIA-SPA Essential cloud service 1 authorized user 5YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$233.00
CLDSVC-ESS-SWGVSA-T9-5YR	Versa SIA-SPA Essential cloud service 1 authorized user 5YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$220.00

Product Name	Product Description	Product Class	Unit	List Price
CLDSVC-ESP-SWGVSA-STRT-5YR	Versa SIA-SPA Essential Plus cloud service Starter Pack for up to 49 authorized users, 5YR . Optional bandwidth surcharge outside Region A	Cloud Service	Flat Fee	$61,275.00
CLDSVC-ESP-SWGVSA-T1-5YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 5YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$857.50
CLDSVC-ESP-SWGVSA-T2-5YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 5YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$630.00
CLDSVC-ESP-SWGVSA-T3-5YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 5YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$525.00
CLDSVC-ESP-SWGVSA-T4-5YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 5YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$448.00
CLDSVC-ESP-SWGVSA-T5-5YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 5YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$423.50
CLDSVC-ESP-SWGVSA-T6-5YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 5YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$399.00
CLDSVC-ESP-SWGVSA-T7-5YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 5YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$373.00
CLDSVC-ESP-SWGVSA-T8-5YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 5YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$346.50
CLDSVC-ESP-SWGVSA-T9-5YR	Versa SIA-SPA Essential Plus cloud service 1 authorized user 5YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$331.00

Product Name	Product Description	Product Class		List Price
CLDSVC-PROF-SWGVSA-STRT-5YR	Versa SIA-SPA Professional cloud service Starter Pack for up to 49 authorized users, 5YR. Optional bandwidth surcharge outside Region A	Cloud Service	Flat Fee	$44,500
CLDSVC-PROF-SWGVSA-T1-5YR	Versa SIA-SPA Professional cloud service 1 authorized user 5YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$1,093.00
CLDSVC-PROF-SWGVSA-T2-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$810.00
CLDSVC-PROF-SWGVSA-T3-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$673.00
CLDSVC-PROF-SWGVSA-T4-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$568.00
CLDSVC-PROF-SWGVSA-T5-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$538.00
CLDSVC-PROF-SWGVSA-T6-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$505.00
CLDSVC-PROF-SWGVSA-T7-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$468.00
CLDSVC-PROF-SWGVSA-T8-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$443.00
CLDSVC-PROF-SWGVSA-T9-5YR	Versa SIA Professional cloud service 1 authorized user 5YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$425.00

Product Name	Product Description	Product Class		List Price
CLDSVC-ELT-SWGVSA-STRT-5YR	Versa SIA-SPA Elite cloud service Starter Pack for up to 49 authorized users, 5YR . Optional bandwidth surcharge outside Region A	Cloud Service	Flat Fee	$34,725.00
CLDSVC-ELT-SWGVSA-T1-5YR	Versa SIA-SPA Elite cloud service 1 authorized user 5YR for 50 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$1,505.00
CLDSVC-ELT-SWGVSA-T2-5YR	Versa SIA-SPA Elite cloud service 1 authorized user 5YR for 100 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$1,095.00
CLDSVC-ELT-SWGVSA-T3-5YR	Versa SIA-SPA Elite cloud service 1 authorized user 5YR for 250 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$905.00
CLDSVC-ELT-SWGVSA-T4-5YR	Versa SIA-SPA Elite cloud service 1 authorized user 5YR for 500 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$775.00
CLDSVC-ELT-SWGVSA-T5-5YR	Versa SIA-SPA Elite cloud service 1 authorized user 5YR for 750 plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$730.00
CLDSVC-ELT-SWGVSA-T6-5YR	Versa SIA-SPA Elite cloud service 1 authorized user 5YR for 1K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$680.00
CLDSVC-ELT-SWGVSA-T7-5YR	Versa SIA-SPA Elite cloud service 1 authorized user 5YR for 2K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$630.00
CLDSVC-ELT-SWGVSA-T8-5YR	Versa SIA-SPA Elite cloud service 1 authorized user 5YR for 5K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$595.00
CLDSVC-ELT-SWGVSA-T9-5YR	Versa SIA-SPA Elite cloud service 1 authorized user 5YR for 10K plus users per tenant. Optional bandwidth surcharge outside Region A	Cloud Service	per authorised user	$570.00

Appendix-4: Versa Secure Access Fabric (VSAF) SKUs

Versa SASE Access Fabric (VSAF) 1YR - Standard Service			
SKU	**Description**	**Unit**	**USD list price**
CS-SASE-ES-250M-1YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 1 year subscription, 250Mbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$21,190
CS-SASE-ES-500M-1YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 1 year subscription, 500Mbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$34,950
CS-SASE-ES-1G-1YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 1 year subscription, 1Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$60,300
CS-SASE-ES-2G-1YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 1 year subscription, 2Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$107,100
CS-SASE-ES-5G-1YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 1 year subscription, 5Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$244,360
CS-SASE-ES-10G-1YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 1 year subscription, 10Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$456,820
SKU	**Description**	**Unit**	**USD list price**
CS-ESOT-SASE-250M-1YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 250 Mbps. 1 year subcription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$31,785
CS-ESOT-SASE-500M-1YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 500 Mbps. 1 year subcription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$52,425
CS-ESOT-SASE-1G-1YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 1 Gbps. 1 year subcription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$90,450
CS-ESOT-SASE-2G-1YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 2 Gbps. 1 year subcription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$160,650
CS-ESOT-SASE-5G-1YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 5 Gbps. 1 year subcription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$366,540
CS-ESOT-SASE-10G-1YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 10 Gbps.1 year subcription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$685,230

SKU	Description	Unit	USD list price
CS-SASE-PR-250M-1YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 1 year subscription, 250Mbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$36,940
CS-SASE-PR-500M-1YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 1 year subscription, 500Mbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$60,450
CS-SASE-PR-1G-1YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 1 year subscription, 1Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$106,300
CS-SASE-PR-2G-1YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 1 year subscription, 2Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$194,100
CS-SASE-PR-5G-1YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 1 year subscription, 5Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$454,360
CS-SASE-PR-10G-1YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 1 year subscription, 10Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$866,820

SKU	Description	Unit	USD list price
CS-PROT-SASE-250M-1YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 250 Mbps. 1 year subcription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$47,535
CS-PROT-SASE-500M-1YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 500 Mbps. 1 year subcription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$77,925
CS-PROT-SASE-1G-1YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 1 Gbps. 1 year subcription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$136,450
CS-PROT-SASE-2G-1YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 2 Gbps. 1 year subcription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$247,650
CS-PROT-SASE-5G-1YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 5 Gbps. 1 year subcription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$576,540
CS-PROT-SASE-10G-1YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 10 Gbps.1 year subcription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$1,095,230

SKU	Description	Unit	USD list price
CS-SASE-EL-250M-1YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 250 Mbps. 1 year subcription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$62,800
CS-SASE-EL-500M-1YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 500 Mbps. 1 year subcription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$102,800
CS-SASE-EL-1G-1YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 1 Gbps. 1 year subcription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$180,700
CS-SASE-EL-2G-1YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 2 Gbps. 1 year subcription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$330,000
CS-SASE-EL-5G-1YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 5 Gbps. 1 year subcription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$772,400
CS-SASE-EL-10G-1YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 10 Gbps.1 year subcription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$1,473,600

Versa SASE Access Fabric (VSAF) 3YR - Standard Service			
SKU	**Description**	**Unit**	**USD list price**
CS-SASE-ES-250M-3YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 3 years subscription, 250Mbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$63,570
CS-SASE-ES-500M-3YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 3 year subscription, 500Mbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$104,850
CS-SASE-ES-1G-3YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 3 year subscription, 1Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$180,900
CS-SASE-ES-2G-3YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 3 year subscription, 2Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$321,300
CS-SASE-ES-5G-3YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 3 year subscription, 5Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$733,080
CS-SASE-ES-10G-3YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 3 year subscription, 10Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$1,370,460
SKU	**Description**	**Unit**	**USD list price**
CS-ESOT-SASE-250M-3YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 250 Mbps. 3 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$95,355
CS-ESOT-SASE-500M-3YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 500 Mbps. 3 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$157,275
CS-ESOT-SASE-1G-3YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 1 Gbps. 3 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$271,350
CS-ESOT-SASE-2G-3YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 2 Gbps. 3 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$481,950
CS-ESOT-SASE-5G-3YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 5 Gbps. 3 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$1,099,620
CS-ESOT-SASE-10G-3YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 10 Gbps.3 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$2,055,690

SKU	Description	Unit	USD list price
CS-SASE-PR-250M-3YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 3 years subscription, 250Mbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$110,820
CS-SASE-PR-500M-3YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 3 year subscription, 500Mbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$181,350
CS-SASE-PR-1G-3YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 3 year subscription, 1Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$318,900
CS-SASE-PR-2G-3YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 3 year subscription, 2Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$582,300
CS-SASE-PR-5G-3YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 3 year subscription, 5Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$1,363,080
CS-SASE-PR-10G-3YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 3 year subscription, 10Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$2,600,460

SKU	Description	Unit	USD list price
CS-PROT-SASE-250M-3YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 250 Mbps. 3 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$142,605
CS-PROT-SASE-500M-3YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 500 Mbps. 3 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$233,775
CS-PROT-SASE-1G-3YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 1 Gbps. 3 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$409,350
CS-PROT-SASE-2G-3YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 2 Gbps. 3 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$742,950
CS-PROT-SASE-5G-3YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 5 Gbps. 3 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$1,729,620
CS-PROT-SASE-10G-3YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 10 Gbps.3 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$3,285,690

SKU	Description	Unit	USD list price
CS-SASE-EL-250M-3YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 250 Mbps. 3 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$188,400
CS-SASE-EL-500M-3YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 500 Mbps. 3 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$308,400
CS-SASE-EL-1G-3YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 1 Gbps. 3 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$542,100
CS-SASE-EL-2G-3YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 2 Gbps. 3 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$990,000
CS-SASE-EL-5G-3YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 5 Gbps. 3 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$2,317,200
CS-SASE-EL-10G-3YR	Versa SASE Access Fabric Elite Service, Cloud Delivered. 10 Gbps.3 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$4,420,800

Versa SASE Access Fabric (VSAF) 5YR - Standard Service			
SKU	**Description**	**Unit**	**USD list price**
CS-SASE-ES-250M-5YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 5 years subscription, 250Mbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$105,950
CS-SASE-ES-500M-5YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 5 year subscription, 500Mbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$174,750
CS-SASE-ES-1G-5YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 5 year subscription, 1Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$301,500
CS-SASE-ES-2G-5YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 5 year subscription, 2Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$535,500
CS-SASE-ES-5G-5YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 5 year subscription, 5Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$1,221,800
CS-SASE-ES-10G-5YR	Versa SASE Access Fabric Essential Service, Cloud Delivered, 5 year subscription, 10Gbps. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$2,284,100

SKU	Description	Unit	USD list price
CS-ESOT-SASE-250M-5YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 250 Mbps. 5 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$158,925
CS-ESOT-SASE-500M-5YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 500 Mbps. 5 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$262,125
CS-ESOT-SASE-1G-5YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 1 Gbps. 5 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$452,250
CS-ESOT-SASE-2G-5YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 2 Gbps. 5 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$803,250
CS-ESOT-SASE-5G-5YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 5 Gbps. 5 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$1,832,700
CS-ESOT-SASE-10G-5YR	Versa SASE Access Fabric Essential IT OT Service, Cloud Delivered. 10 Gbps.5 years subscription. Includes Premier SD-WAN, VSA and SWG Essential with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$3,426,150

SKU	Description	Unit	USD list price
CS-SASE-PR-250M-5YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 5 years subscription, 250Mbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$184,700
CS-SASE-PR-500M-5YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 5 year subscription, 500Mbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$302,250
CS-SASE-PR-1G-5YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 5 year subscription, 1Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$531,500
CS-SASE-PR-2G-5YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 5 year subscription, 2Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$970,500
CS-SASE-PR-5G-5YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 5 year subscription, 5Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$2,271,800
CS-SASE-PR-10G-5YR	Versa SASE Access Fabric Professional Service, Cloud Delivered, 5 year subscription, 10Gbps. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$4,334,100

SKU	Description	Unit	USD list price
CS-PROT-SASE-250M-5YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 250 Mbps. 5 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$237,675
CS-PROT-SASE-500M-5YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 500 Mbps. 5 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$389,625
CS-PROT-SASE-1G-5YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 1 Gbps. 5 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$682,250
CS-PROT-SASE-2G-5YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 2 Gbps. 5 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$1,238,250
CS-PROT-SASE-5G-5YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 5 Gbps. 5 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$2,882,700
CS-PROT-SASE-10G-5YR	Versa SASE Access Fabric Professional IT OT Service, Cloud Delivered. 10 Gbps.5 years subscription. Includes Premier SD-WAN, VSA and SWG Professional with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$5,476,150

SKU	Description	Unit	USD list price
CS-SASE-EL-250M-5YR	Versa SASE Elite Service, Cloud Delivered. 250 Mbps. 5 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$ 314,000
CS-SASE-EL-500M-5YR	Versa SASE Elite Service, Cloud Delivered. 500 Mbps. 5 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$ 514,000
CS-SASE-EL-1G-5YR	Versa SASE Elite Service, Cloud Delivered. 1 Gbps. 5 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$ 903,500
CS-SASE-EL-2G-5YR	Versa SASE Elite Service, Cloud Delivered. 2 Gbps. 5 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$ 1,650,000
CS-SASE-EL-5G-5YR	Versa SASE Elite Service, Cloud Delivered. 5 Gbps. 5 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$ 3,862,000
CS-SASE-EL-10G-5YR	Versa SASE Elite Service, Cloud Delivered. 10 Gbps.5 years subscription. Includes Premier SD-WAN, VSA Professional and SWG Elite with connectivity to 2 GWs. For gateways outside of Region A, additional bandwidth surcharge will apply	per region	$ 7,368,000

Appendix-5: Advanced Threat Protection Add-on SKUs

Product Name	Product Description	Unit	List Price
CLDSVC-ATP-Addon-T1-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 50 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 47.50
CLDSVC-ATP-Addon-T2-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 100 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 33.00
CLDSVC-ATP-Addon-T3-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 250 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 27.00
CLDSVC-ATP-Addon-T4-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 500 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 23.50
CLDSVC-ATP-Addon-T5-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 750 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 22.00
CLDSVC-ATP-Addon-T6-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 1000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 20.25
CLDSVC-ATP-Addon-T7-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 2000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 18.50
CLDSVC-ATP-Addon-T8-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 5000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 17.50
CLDSVC-ATP-Addon-T9-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 10000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 16.75

Product Name	Product Description	Unit	List Price
CS-ATP-Addon-250M-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription 250 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 10,345.00
CS-ATP-Addon-500M-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription 500 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 16,940.00
CS-ATP-Addon-1G-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription 1 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 29,760.00
CS-ATP-Addon-2G-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription 2 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 54,360.00
CS-ATP-Addon-5G-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription 5 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 127,215.00
CS-ATP-Addon-10G-1YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 1 year subscription 10 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 242,710.00

Product Name	Product Description	Unit	List Price
CLDSVC-ATP-Addon-T1-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 50 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 142.50
CLDSVC-ATP-Addon-T2-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 100 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 99.00
CLDSVC-ATP-Addon-T3-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 250 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 81.00
CLDSVC-ATP-Addon-T4-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 500 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 70.50
CLDSVC-ATP-Addon-T5-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 750 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 66.00
CLDSVC-ATP-Addon-T6-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 1000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 60.75
CLDSVC-ATP-Addon-T7-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 2000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 55.50
CLDSVC-ATP-Addon-T8-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 5000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 52.50
CLDSVC-ATP-Addon-T9-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 10000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 50.00

Product Name	Product Description	Unit	List Price
CS-ATP-Addon-250M-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription 250 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 31,035.00
CS-ATP-Addon-500M-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription 500 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 50,820.00
CS-ATP-Addon-1G-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription 1 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 89,280.00
CS-ATP-Addon-2G-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription 2 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 163,080.00
CS-ATP-Addon-5G-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription 5 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 381,645.00
CS-ATP-Addon-10G-3YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 3 year subscription 10 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 728,130.00

Product Name	Product Description	Unit	List Price
CLDSVC-ATP-Addon-T1-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 50 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 237.50
CLDSVC-ATP-Addon-T2-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 100 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 165.00
CLDSVC-ATP-Addon-T3-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 250 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 135.00
CLDSVC-ATP-Addon-T4-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 500 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 117.50
CLDSVC-ATP-Addon-T5-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 750 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 110.00
CLDSVC-ATP-Addon-T6-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 1000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 101.25
CLDSVC-ATP-Addon-T7-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 2000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 92.50
CLDSVC-ATP-Addon-T8-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 5000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 87.50
CLDSVC-ATP-Addon-T9-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 10000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 83.25

Product Name	Product Description	Unit	List Price
CS-ATP-Addon-250M-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription 250 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 51,725.00
CS-ATP-Addon-500M-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription 500 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 84,700.00
CS-ATP-Addon-1G-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription 1 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 148,800.00
CS-ATP-Addon-2G-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription 2 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 271,800.00
CS-ATP-Addon-5G-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription 5 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 636,075.00
CS-ATP-Addon-10G-5YR	Versa Advanced Threat Protection Service Add-on, Cloud Delivered, 5 year subscription 10 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$1,213,550.00

Appendix-6: Data Loss Prevention Add-on SKUs

Product Name	Product Description	Unit	List Price
CLDSVC-DLP-Addon-T1-1YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 50 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 47.50
CLDSVC-DLP-Addon-T2-1YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 100 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 33.00
CLDSVC-DLP-Addon-T3-1YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 250 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 27.00
CLDSVC-DLP-Addon-T4-1YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 500 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 23.50
CLDSVC-DLP-Addon-T5-1YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 750 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 22.00
CLDSVC-DLP-Addon-T6-1YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 1000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 20.25
CLDSVC-DLP-Addon-T7-1YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 2000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 18.50
CLDSVC-DLP-Addon-T8-1YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 5000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 17.50
CLDSVC-DLP-Addon-T9-1YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 1 year subscription for 1 authorized user. Applicable for tenants with 10000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 16.75

Product Name	Product Description	Unit	List Price
CS-DLP-Addon-250M-1YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 1 year subscription 250 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 10,345.00
CS-DLP-Addon-500M-1YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 1 year subscription 500 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 16,940.00
CS-DLP-Addon-1G-1YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 1 year subscription 1 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 29,760.00
CS-DLP-Addon-2G-1YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 1 year subscription 2 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 54,360.00
CS-DLP-Addon-5G-1YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 1 year subscription 5 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 127,215.00
CS-DLP-Addon-10G-1YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 1 year subscription 10 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 242,710.00

Product Name	Product Description	Unit	List Price
CLDSVC-DLP-Addon-T1-3YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 50 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 142.50
CLDSVC-DLP-Addon-T2-3YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 100 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 99.00
CLDSVC-DLP-Addon-T3-3YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 250 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 81.00
CLDSVC-DLP-Addon-T4-3YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 500 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 70.50
CLDSVC-DLP-Addon-T5-3YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 750 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 66.00
CLDSVC-DLP-Addon-T6-3YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 1000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 60.75
CLDSVC-DLP-Addon-T7-3YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 2000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 55.50
CLDSVC-DLP-Addon-T8-3YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 5000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 52.50
CLDSVC-DLP-Addon-T9-3YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 3 year subscription for 1 authorized user. Applicable for tenants with 10000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 50.00

Product Name	Product Description	Unit	List Price
CS-DLP-Addon-250M-3YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 3 year subscription 250 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 31,035.00
CS-DLP-Addon-500M-3YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 3 year subscription 500 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 50,820.00
CS-DLP-Addon-1G-3YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 3 year subscription 1 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 89,280.00
CS-DLP-Addon-2G-3YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 3 year subscription 2 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 163,080.00
CS-DLP-Addon-5G-3YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 3 year subscription 5 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 381,645.00
CS-DLP-Addon-10G-3YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 3 year subscription 10 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 728,130.00

Product Name	Product Description	Unit	List Price
CLDSVC-DLP-Addon-T1-5YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 50 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 237.50
CLDSVC-DLP-Addon-T2-5YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 100 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 165.00
CLDSVC-DLP-Addon-T3-5YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 250 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 135.00
CLDSVC-DLP-Addon-T4-5YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 500 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 117.50
CLDSVC-DLP-Addon-T5-5YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 750 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 110.00
CLDSVC-DLP-Addon-T6-5YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 1000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 101.25
CLDSVC-DLP-Addon-T7-5YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 2000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 92.50
CLDSVC-DLP-Addon-T8-5YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 5000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 87.50
CLDSVC-DLP-Addon-T9-5YR	Versa Data Loss Prevention Service Add-on, Cloud Delivered, 5 year subscription for 1 authorized user. Applicable for tenants with 10000 or more authorized users. VSIA Proefessional or VSIA/VSPA Bundle Professional or higher tier is pre-requisite.	per authorised user	$ 83.25

Product Name	Product Description	Unit	List Price
CS-DLP-Addon-250M-5YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 5 year subscription 250 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 51,725.00
CS-DLP-Addon-500M-5YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 5 year subscription 500 Mbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 84,700.00
CS-DLP-Addon-1G-5YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 5 year subscription 1 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 148,800.00
CS-DLP-Addon-2G-5YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 5 year subscription 2 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 271,800.00
CS-DLP-Addon-5G-5YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 5 year subscription 5 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$ 636,075.00
CS-DLP-Addon-10G-5YR	Versa Data Loss Prevention Add-on, Cloud Delivered, 5 year subscription 10 Gbps. VSAF Professional or higher tier is pre-requisite.	Per Region	$1,213,550.00

Appendix-7: Bandwidth Surcharge SKUs for VSIA, VSPA and VSIA/VSPA Bundle

SKU	Description	Unit	USD list price
CLDSVC-BW-RBSC-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 1 year	per user	$39.10
CLDSVC-BW-RBSC-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 3 years	per user	$117.30
CLDSVC-BW-RBSC-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 5 years	per user	$195.50
CLDSVC-BW-RCSC-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 1 year	per user	$23.00
CLDSVC-BW-RCSC-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 3 years	per user	$69.00
CLDSVC-BW-RCSC-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 5 years	per user	$115.00

Appendix-D: Bandwidth Surcharge SKUs for VSAF

SKU	Description	Unit	USD list price
CS-SASE-RBSC-250M-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 1 year	Per Region	$ 23,437.50
CS-SASE-RBSC-500M-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 1 year	Per Region	$ 46,875.00
CS-SASE-RBSC-1G-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 1 year	Per Region	$ 93,750.00
CS-SASE-RBSC-2G-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 1 year	Per Region	$ 187,500.00
CS-SASE-RBSC-5G-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 1 year	Per Region	$ 468,750.00
CS-SASE-RBSC-10G-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 1 year	Per Region	$ 937,500.00
CS-SASE-RBSC-250M-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 3 years	Per Region	$ 70,312.50
CS-SASE-RBSC-500M-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 3 years	Per Region	$ 140,625.00
CS-SASE-RBSC-1G-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 3 years	Per Region	$ 281,250.00
CS-SASE-RBSC-2G-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 3 years	Per Region	$ 562,500.00
CS-SASE-RBSC-5G-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 3 years	Per Region	$ 1,406,250.00
CS-SASE-RBSC-10G-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 3 years	Per Region	$ 2,812,500.00
CS-SASE-RBSC-250M-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 5 years	Per Region	$ 117,187.50
CS-SASE-RBSC-500M-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 5 years	Per Region	$ 234,375.00
CS-SASE-RBSC-1G-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 5 years	Per Region	$ 468,750.00
CS-SASE-RBSC-2G-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 5 years	Per Region	$ 937,500.00
CS-SASE-RBSC-5G-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 5 years	Per Region	$ 2,343,750.00
CS-SASE-RBSC-10G-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region B for 5 years	Per Region	$ 4,687,500.00

SKU	Description	Unit	USD list price
CS-SASE-RCSC-250M-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 1 year	Per Region	$ 9,375.00
CS-SASE-RCSC-500M-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 1 year	Per Region	$ 18,750.00
CS-SASE-RCSC-1G-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 1 year	Per Region	$ 37,500.00
CS-SASE-RCSC-2G-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 1 year	Per Region	$ 75,000.00
CS-SASE-RCSC-5G-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 1 year	Per Region	$ 187,500.00
CS-SASE-RCSC-10G-1YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 1 year	Per Region	$ 375,000.00
CS-SASE-RCSC-250M-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 3 years	Per Region	$ 28,125.00
CS-SASE-RCSC-500M-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 3 years	Per Region	$ 56,250.00
CS-SASE-RCSC-1G-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 3 years	Per Region	$ 112,500.00
CS-SASE-RCSC-2G-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 3 years	Per Region	$ 225,000.00
CS-SASE-RCSC-5G-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 3 years	Per Region	$ 562,500.00
CS-SASE-RCSC-10G-3YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 3 years	Per Region	$ 1,125,000.00
CS-SASE-RCSC-250M-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 5 years	Per Region	$ 46,875.00
CS-SASE-RCSC-500M-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 5 years	Per Region	$ 93,750.00
CS-SASE-RCSC-1G-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 5 years	Per Region	$ 187,500.00
CS-SASE-RCSC-2G-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 5 years	Per Region	$ 375,000.00
CS-SASE-RCSC-5G-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 5 years	Per Region	$ 937,500.00
CS-SASE-RCSC-10G-5YR	Add-on SKU that accounts for bandwidth surcharge for Versa Cloud Delivered SASE for Region C for 5 years	Per Region	$ 1,875,000.00